

CHEMICAL DISTRIBUTOR
Advance Planning and Scheduling (APS)

Customer challenge

Prior to upgrading to a full ERP, this company performed inventory control using spreadsheets. And, of their financial data by combining different sources: accounting system, spreadsheets, inventory database.

As the company's sales grew, they identified increased costs that impacted on sales margins and reputation as a supplier.

Spreadsheets could not account for changes in inventory costs and accounting software did not have the necessary workflows to record cost of goods sold, an important financial metric.

In addition, multiple 'island' systems whose data were often hidden, leading to inaccuracies throughout the supply chain.

Izertis Solution

To resolve this situation, the company's management decided to implement the APS functionality of CloudSuite Industrial (CSI).

After the implementation process, which was as short as planned, the company succeeded:

To deliver the operational processes supported and managed in Excel, external to the central system, in the ERP, with significant improvements in terms of speed of information and promotion of the concept of **"single, centralised data, visible to all in real time"**.

The incorporation of operational processes managed by external systems "isla" by the ERP. The customer succeeded in **improving accuracy along the production line**.

With the advanced planning engine (APS), which is based on finite capacity and finite materials, propose **much more realistic delivery dates** to customers than in the past, generating a much **more satisfactory** "on-time delivery" indicator

Get a more accurate picture of margins and inventory, which helped grow its e-commerce operation.

Why do we guarantee success?

CSI deployments need not be lengthy: the deployment model builds on the **experience and tools created from more than 15,000 INFOR projects** deployed around the world.

The company's history also highlights an important success factor: **Getting management to support the involvement of key users** in the project stimulates employee adoption.